

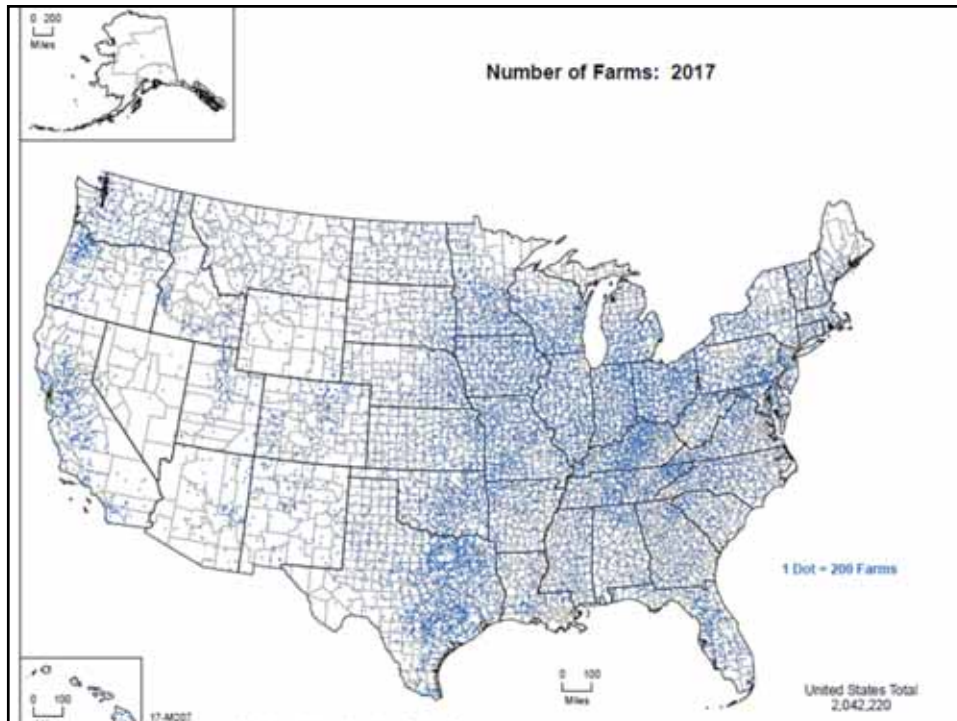
Waupaca County Agriculture

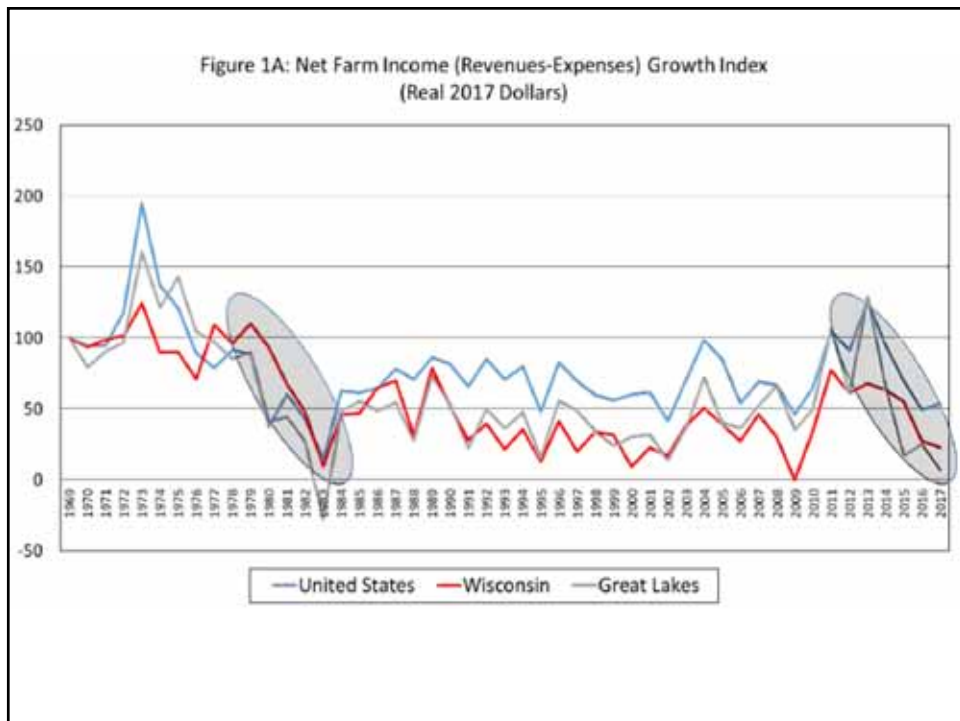
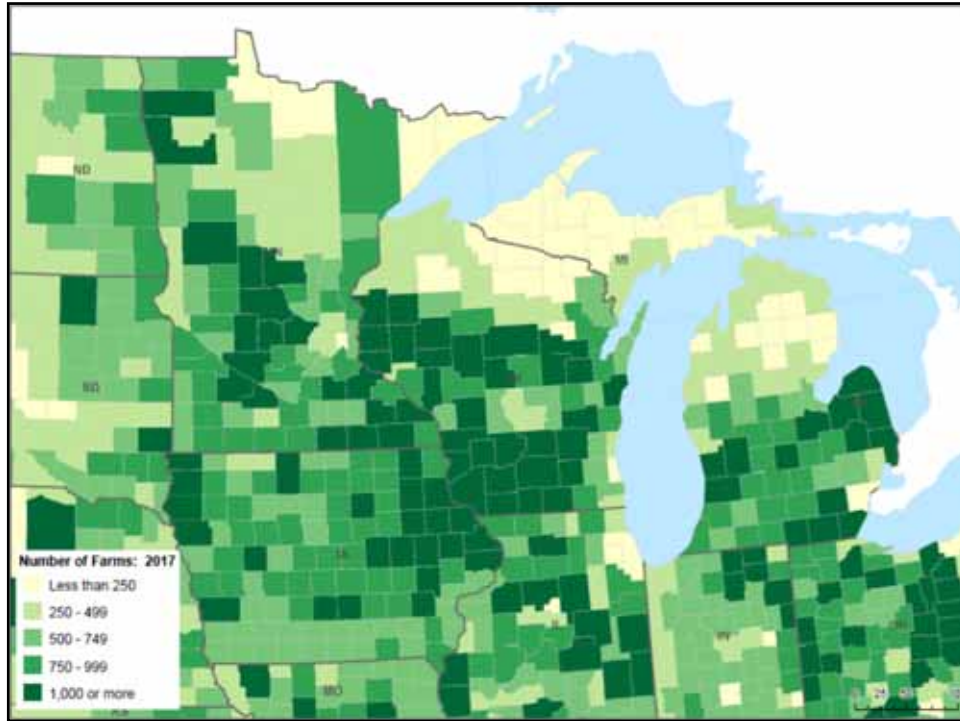
by

Greg Blonde

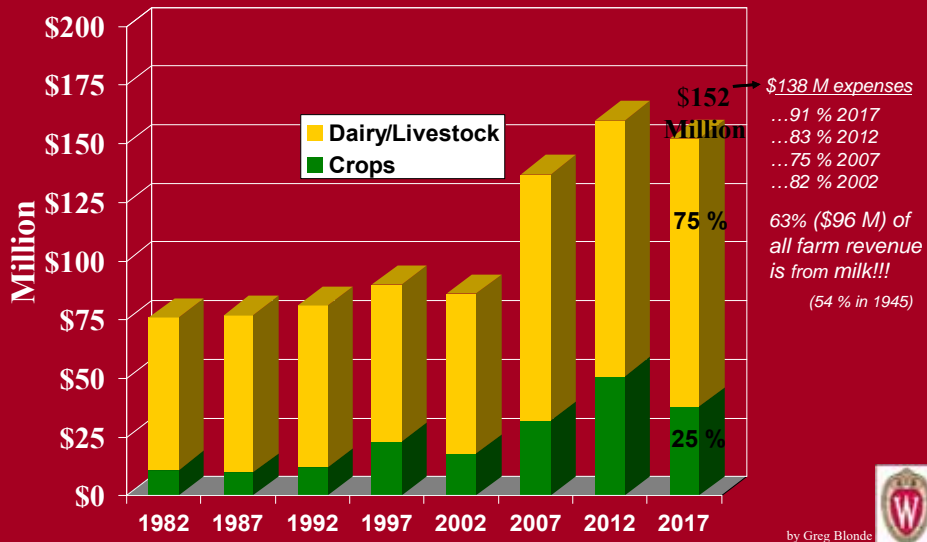
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Agriculture Agent



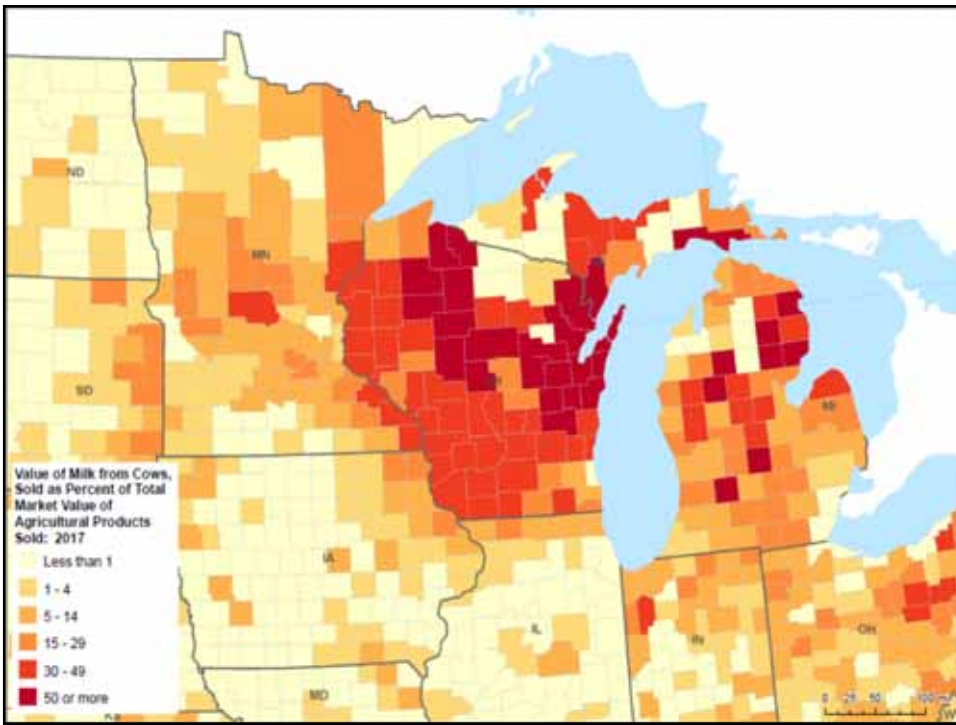


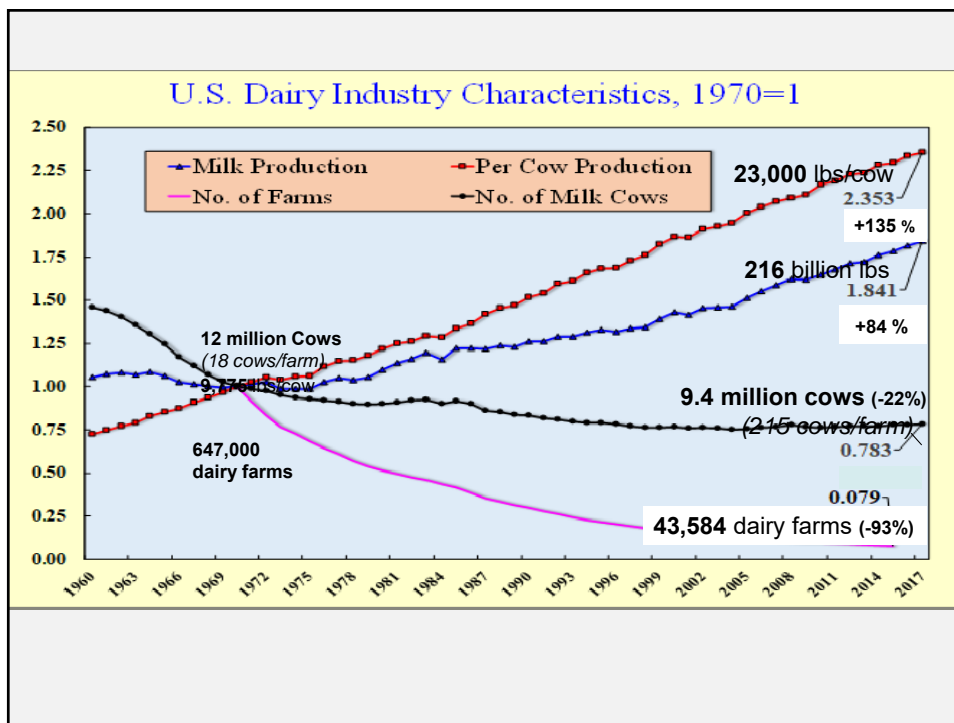
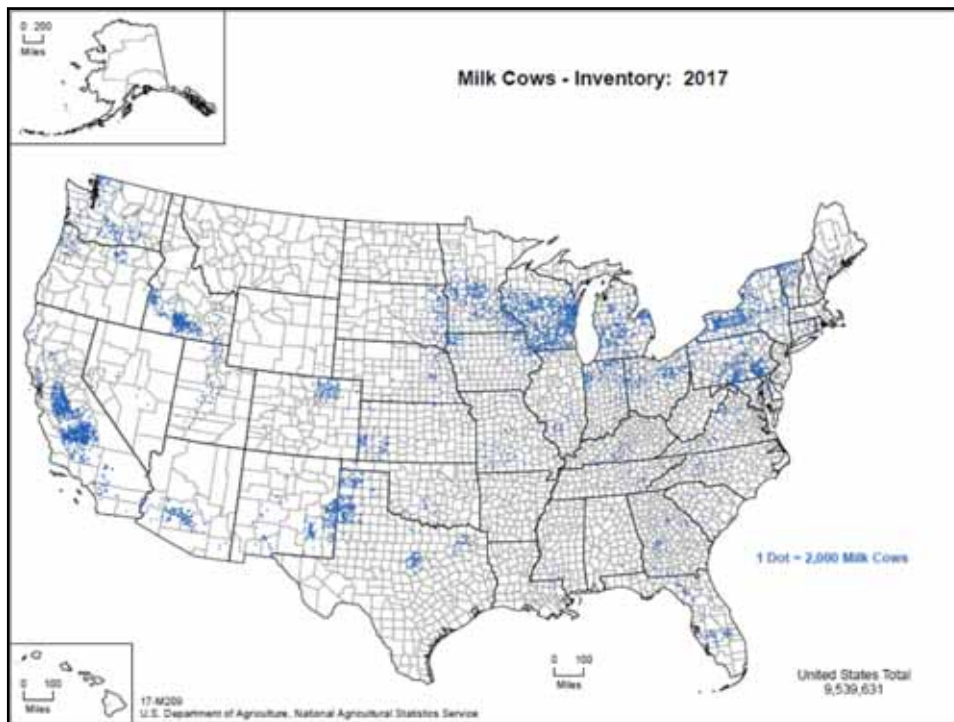
•Waupaca County •Cash Farm Receipts¹



¹ USDA Ag Census, 1982 – 2017
 • USDA WI Ag Census, 1945

by Greg Blonde
 Waupaca County Agriculture Agent
 UW-Madison Division of Extension





Dairy Trends¹

	Waupaca Co.			WI		
	# of Farms	# of Cows	Total Lbs Milk	# of Farms	# of Cows	Total Lbs Milk
1982	815	35,600	473 mil	43,508	1.83 mil	23.8 bil
1987	699	36,200	500 mil	36,924	1.85 mil	24.8 bil
1992	542	31,400	468 mil	30,125	1.65 mil	24.1 bil
1997	467	26,000	428 mil	23,205	1.45 mil	22.4 bil
2002	340	25,000	446 mil	16,764	1.27 mil	22.1 bil
2007	257	24,420	470 mil	14,158	1.25 mil	24.1 bil
2012	199	22,430	497 mil	11,023	1.27 mil	27.2 bil
2017	148	23,100	540 mil	9,037	1.28 mil	30.3 bil
% Chg	- 26 %	+ 3 %	+ 9 %	- 18 %	+ 1 %	+ 11 %

*In 1945, 253 Mil lbs. from 45,000 cows in Waupaca Co.
...today, twice the milk from half as many cows !!!*



¹NASS US Ag Census, 1982-2017
USDA WLA g Census, 1945

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Waupaca County Dairy Industry

➤ 540 million lbs. of milk from
23,100 cows = 23,400 lbs/cow

(6,300 lbs/cow in 1945)

➤ 17th in WI

➤ (21st in 1945)

➤ 90th in USA ...top 5 % !!



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Waupaca County Farms by Primary Production¹

	<u>2017</u>	<u>2012</u>
Grain Crops	287 28 %	345 30 %
Forage Crops	252 24 %	259 23 %
Dairy	140 14 %	197 17 %
Beef	170 16 %	162 14 %
Other Animal	112 11 %	116 10 %
Sheep & Goats	29 3 %	29 3 %
Fruit & Vegetable	32 3 %	21 2 %
Greenhouse & Nursery	9 1 %	16 1 %
Total Farms	1031 ↓10 %	1145

¹NASS US Ag Census, 2017

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Waupaca County Farms by Commodity Sales¹

	<u>2017</u>	<u>WI</u>	<u>US</u>
< \$2.5 K	323 31 %	32 %	37 %
\$2.5 - 5.0 K	112 11 %	7 %	9 %
\$5.0 - 9.9 K	88 9 %	9 %	10 %
\$10.0 - 24.9 K	129 13 %	11 %	11 %
\$25.0 - 49.9 K	84 8 %	8 %	7 %
\$50.0 - 99.9 K	78 8 %	9 %	6 %
> \$100.0 K	217 21 %	25 %	18 %
AVG \$ / Farm	\$148 K	\$176 K	\$190 K
Total Sales	\$152 Million	\$11.4 Billion	\$389 Billion

¹NASS US Ag Census, 2017

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2017 Waupaca County Farm Demographics¹






- ✓ 45% of farmers = primary occupation (742 of 1,652)
 - 44% statewide
- ✓ 260 farms (25%) hire employees
 - \$16 million annual payroll
- ✓ 35% Waupaca Co. farmers are female
 - Most farms (52%) include female operators
 - 1/3 have a female principal operator
- ✓ 30% age 65 or older
 - 9% new or beginning farmers
 - AVG age 56 yrs (WI 56; US 57.5)
- ✓ 11% (191) farmers w/ military service (WI 8%; US 11%)



¹NASS US Ag Census, 2012 – Table 47

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Waupaca County Crop Acres¹

-  55,000 corn ↓ 10% (520 farms)
-  40,000 hay ↓ 5% (575 farms)
-  29,000 soybeans ↑ 45% (288 farms) ↑
-  4,000 small grain ↔ (82 farms)
-  1,800 vegetable ↓ 60% (23 farms)

- 812 (78%) of all farms harvest crops
- 7,700 acres irrigated (44 farms)

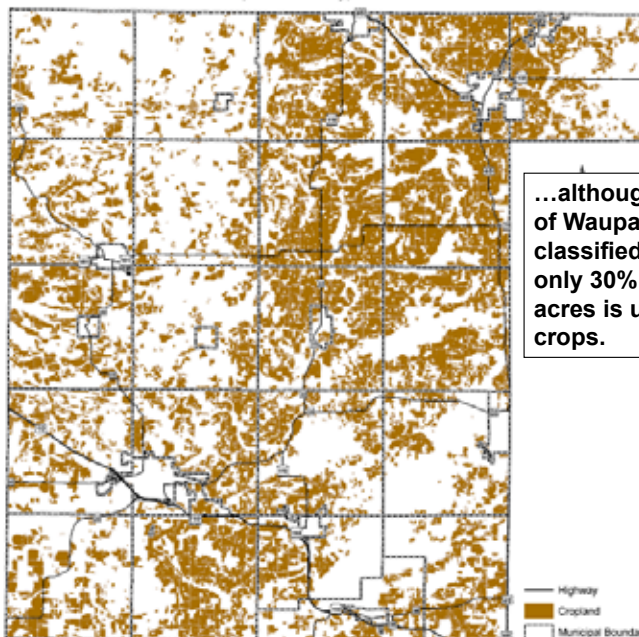


¹NASS US Ag Census, 2017

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Cropland

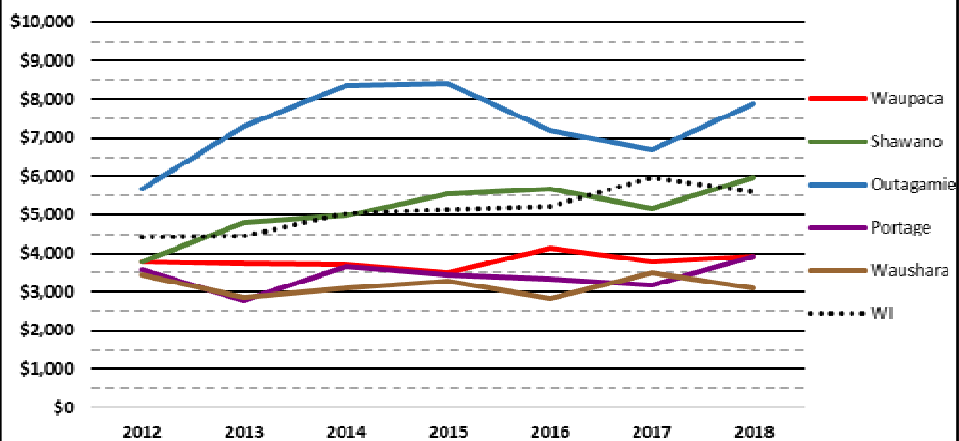
- Waupaca County,



...although nearly half of Waupaca County is classified as farmland, only 30% or 143,000 acres is used to grow crops.

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AVG Ag Land Sale Value \$/Acre (w/out buildings or improvements)



*1 WDATCP Ag Land Sales Report

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Agriculture is a Major Economic Force in Waupaca County¹

- ✓ 22% of all sale revenue (\$1.02 billion)
 - 16% statewide; 18%-20% EC/NE WI (local "multiplier" = 1.23)
- ✓ 14% of all jobs (3,757 people)
 - 12% statewide; 13-15% EC/NE WI (local "multiplier" = 1.53)
- ✓ 13% of all income (\$241 million)
 - 12% statewide; 13-15% EC/NE WI (local "multiplier" = 1.56)

Includes both Farms & Agribusiness !!!



¹ Steve Deller 2017, Professor of Community Economic Development, Department of Agricultural & Applied Economics, UW-Madison Division of Extension

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Thank you! Questions?

